

JEFFERSON

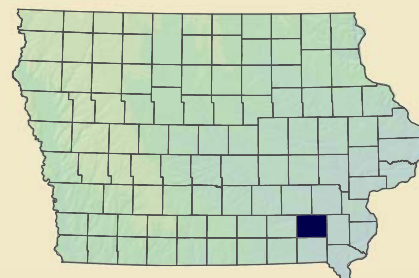
2004 ANNUAL COUNTY PROFILE

Executive Summary

As of 2003, Jefferson County's largest industry was Trade, representing 22.49 percent (1,662) of the county's total covered employment of 7,389. This sector was followed closely by Manufacturing which reported employment totaling 16.55 percent (1,223). Although the county's total employment decreased by 2.73 percent since 2002, the average annual wage increased by 1.71 percent to \$28,041 for all industries.

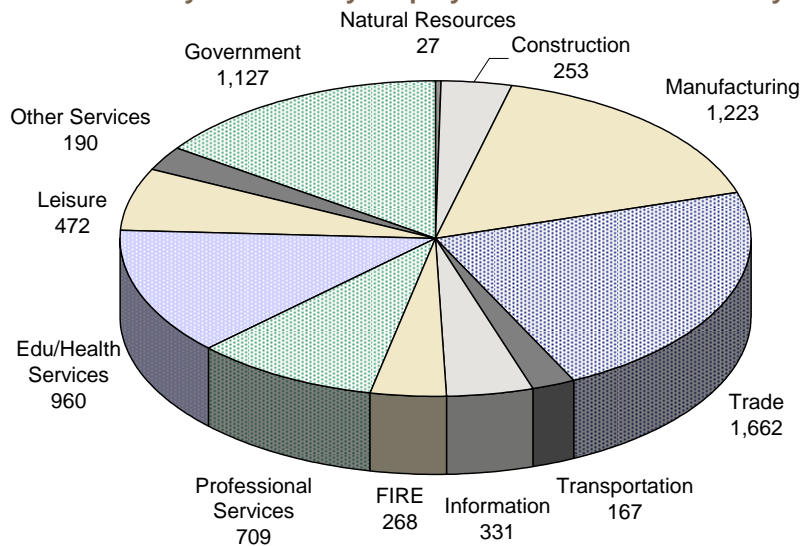
Jefferson County's average weekly wage for all industries was \$539 for 2003. This was an increase of 1.70 percent since 2002. The highest average weekly wage for a sector was in Professional & Business Services, averaging \$724 with gross total wages of \$26.7 million. Between 2002 and 2003, the Information industry had the largest percentage increase in average weekly wage of 6.67 percent (\$39).

STATE OF IOWA



Jefferson County

2003 Industry Breakout by Employment in Jefferson County



Note: Government includes public education and health institutions

Ten Largest Employers by Employment

Based on Annual 2003 Employment by Private Industry

Rank	Name of Company	Industry
1	The Dexter Company	Manufacturing
2	Maharishi University Of Mgmt	Educational Services
3	Books Are Fun Ltd	Retail Trade
4	Hy-Vee Food Stores	Retail Trade
5	Fairfield Aluminum Casting Co	Manufacturing
6	Wal-Mart Stores	Retail Trade
7	Primus Telecommunications	Information
8	Harold Dickey Transport	Transport./Warehousing
9	Harper Brush Works	Mgmt of Companies
10	Agri-Industrial Plastics Co	Manufacturing

QUICK FACTS

Covered Employment (2003)

		%
Total Employment	7,389	0.53 ¹
Average Weekly Wage	\$539	91.2 ²
Largest Private Sector:		
Wholesale & Retail Trade	1,662	0.67 ³

¹ Percent is based on statewide covered employment of 1,404,476

² Percent is based on statewide average weekly wage of \$591

³ Percent is based on statewide covered sector employment

Census Statistics

		Rank
2003 Population	16,022	50
Growth % since 1990	-1.8%	57
2003 Unemployment Rate	5.4%	24
2002 Per Capita Personal Income	\$26,772	33
2000 Median Household Income	\$33,851	78

Ranking based on Iowa's 99 counties

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Covered Employment and Reporting Units by Industry in Jefferson County

Reporting Units				Employment		
2002	2003	% Change		2002	2003	% Change
769	751	-2.34%	Total All Industries	7,596	7,389	-2.73%
730	712	-2.47%	Private Business	6,460	6,262	-3.07%
6	7	16.67%	Ag/Natural Resources & Mining	27	27	0.00%
47	54	14.89%	Construction	224	253	12.95%
50	51	2.00%	Manufacturing	1,306	1,223	-6.36%
150	149	-0.67%	Trade	1,638	1,662	1.47%
49	48	-2.04%	<i>Wholesale Trade</i>	302	287	-4.97%
102	101	-0.98%	<i>Retail Trade</i>	1,336	1,375	2.92%
26	26	0.00%	Transportation & Utilities	165	167	1.21%
43	36	-16.28%	Information	363	331	-8.82%
77	75	-2.60%	Finance, Insurance, and Real Estate	287	268	-6.62%
166	161	-3.01%	Professional & Business Services	726	709	-2.34%
53	52	-1.89%	Education & Health Services	998	960	-3.81%
46	43	-6.52%	Leisure & Hospitality	521	472	-9.40%
66	60	-9.09%	Other Services	206	190	-7.77%
39	40	2.56%	Government	1,136	1,127	-0.79%
10	11	10.00%	<i>State</i>	86	91	5.81%
20	20	0.00%	<i>Local</i>	963	953	-1.04%
9	9	0.00%	<i>Federal</i>	87	83	-4.60%

QUICK FACTS

**Jefferson County's
Largest
Industries by
Worksites**

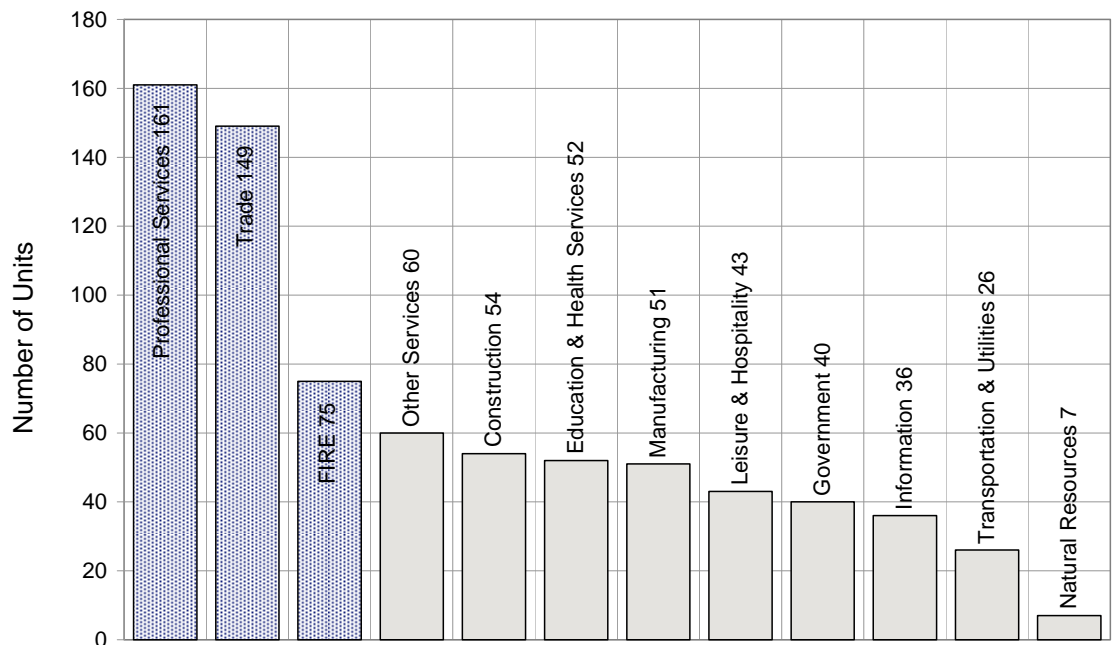
Professional
Services
161

Wholesale & Retail
Trade
149

Finance, Insurance,
and Real Estate
75

Reporting Units by Industry in 2003 in Jefferson County

A Unit is Defined as a Worksite



Trade - Wholesale & Retail Trade
F.I.R.E. - Finance, Insurance, & Real Estate;

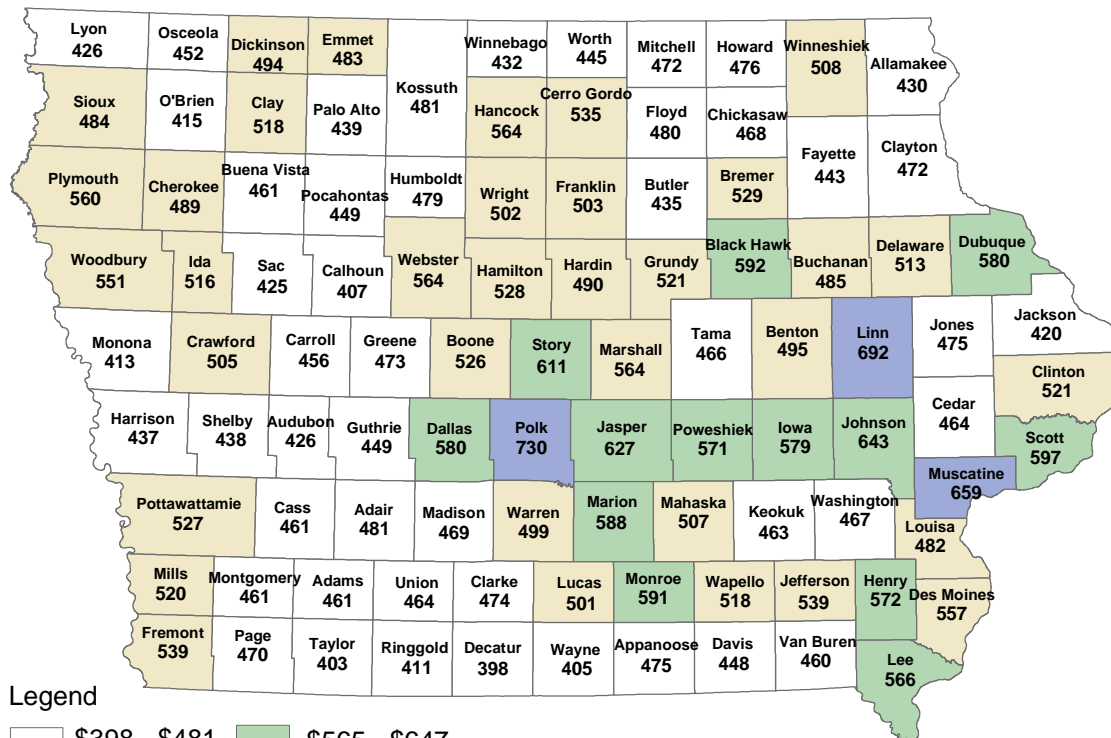
Natural Resources - Agriculture, Natural Resources, & Mining.

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

2003 Average Annual and Weekly Wage by Industry in Jefferson County

Average Annual Wage				Average Weekly Wage		
2002	2003	% Change		2002	2003	% Change
\$ 27,571	\$ 28,041	1.71%	Total All Industries	\$ 530	\$ 539	1.70%
\$ 27,485	\$ 27,854	1.34%	Private Business	\$ 529	\$ 536	1.32%
\$ 25,493	\$ 26,328	3.27%	Ag/Natural Resources & Mining	\$ 490	\$ 506	3.27%
\$ 26,852	\$ 27,569	2.67%	Construction	\$ 516	\$ 530	2.71%
\$ 34,855	\$ 36,442	4.55%	Manufacturing	\$ 670	\$ 701	4.63%
\$ 27,388	\$ 27,482	0.34%	Trade	\$ 527	\$ 528	0.19%
\$ 31,690	\$ 32,952	3.98%	Wholesale Trade	\$ 609	\$ 634	4.11%
\$ 26,416	\$ 26,340	-0.29%	Retail Trade	\$ 508	\$ 507	-0.20%
\$ 43,591	\$ 46,049	5.64%	Transportation & Utilities	\$ 838	\$ 886	5.73%
\$ 30,439	\$ 32,457	6.63%	Information	\$ 585	\$ 624	6.67%
\$ 32,912	\$ 34,723	5.50%	Finance, Insurance, Real Estate	\$ 633	\$ 668	5.53%
\$ 38,244	\$ 37,628	-1.61%	Professional & Business Services	\$ 735	\$ 724	-1.50%
\$ 16,043	\$ 15,372	-4.18%	Education & Health Services	\$ 309	\$ 296	-4.21%
\$ 11,230	\$ 9,169	-18.36%	Leisure & Hospitality	\$ 216	\$ 176	-18.52%
\$ 15,312	\$ 15,722	2.68%	Other Services	\$ 294	\$ 302	2.72%
\$ 28,056	\$ 29,085	3.66%	Government	\$ 540	\$ 559	3.52%
\$ 42,175	\$ 44,497	5.51%	State	\$ 811	\$ 856	5.55%
\$ 25,847	\$ 26,711	3.34%	Local	\$ 497	\$ 514	3.42%
\$ 38,559	\$ 39,442	2.29%	Federal	\$ 742	\$ 758	2.16%

2003 Average Weekly Wage for All Industries by County



QUICK FACTS

Average Weekly Wage Comparisons

Jefferson
\$539

Rank
Among All 99
Iowa Counties
-23-

Statewide
\$591

Nation*
\$726

* preliminary data

2004 QUARTERLY CENSUS OF EMPLOYMENT AND WAGES PROFILE

CONTACT INFO

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*Equal opportunity employer/
program. Auxiliary aids and
services are available upon
request to individuals with
disabilities.*

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2003 Size of Firm in Jefferson County

